

## DANIEL N. POSNER

Department of Political Science  
University of California, Los Angeles  
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### ACADEMIC APPOINTMENTS

James S. Coleman Professor of International Development, Department of Political Science, UCLA, 2013-present

Total Chair on Contemporary Africa and Professor of Political Science, MIT, 2010-13

Professor, Department of Political Science, UCLA, 2010

Associate Professor, 2005-10

Assistant Professor, 1998-05

Fellow, Center for Advanced Study in the Behavioral Sciences, Stanford University, 2010-11

Visiting Associate in Political Science, Caltech, 2005-07

National Fellow, Hoover Institution, Stanford University, 2001-02

Academy Scholar, Harvard Academy for International and Area Studies, Harvard University, 1995-98

### EDUCATION

Ph.D., Harvard University, Department of Government, 1998

A.B., Dartmouth College, 1990, Magna Cum Laude, High Honors in Government, Phi Beta Kappa

### PUBLICATIONS

#### *Books*

*Coethnicity: Diversity and the Dilemmas of Collective Action*. 2009. New York: Russell Sage Foundation (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).

*Institutions and Ethnic Politics in Africa*. 2005. New York: Cambridge University Press.

#### *Refereed Articles*

“Measuring Ethnic Bias: Can Misattribution-Based Tools from Social Psychology Reveal Group Biases that Economics Games Cannot?” Forthcoming. *Political Analysis* (with Ashley Blum and Chad Hazlett).

“Ethnically Biased? Experimental Evidence from Kenya.” 2020. *Journal of the European Economic Association* 18(1): 134-164 (with Lars Ivar Oppedal Berge, Kjetil Bjorvatn, Simon Galle, Edward Miguel, Bertil Tungodden, and Kelly Zhang).

“(Under What Conditions) Do Politicians Reward their Supporters? Evidence from Kenya’s Constituencies Development Fund.” 2019. *American Political Science Review* 113(1): 123-139 (with J. Andrew Harris).

“The Political Sources of Religious Identification: Evidence from the Burkina Faso-Côte d’Ivoire Border.” 2019. *British Journal of Political Science* 49(2): 421-441 (with John McCauley).

“When and Why Do Some Social Cleavages Become Politically Salient Rather Than Others?” 2017. *Ethnic and Racial Studies* 40(12): 2001-2019.

Reprinted in Arthur A. Stein and Ayelet Harel-Shalev, eds. *Affect, Interest and Political Entrepreneurs in Ethnic and Religious Conflicts* (London: Routledge, 2018).

“Ethnic Favoritism in Education in Kenya.” 2016. *Quarterly Journal of Political Science* 11(1): 1-58 (with Eric Kramon).

“Who’s Asking? Interviewer Coethnicity Effects in African Survey Data.” 2016. *Comparative Political Studies* 49(12): 1630-1660 (with Claire L. Adida, Karen E. Ferree, and Amanda L. Robinson).

“African Borders as Sources of Natural Experiments: Promise and Pitfalls.” 2015. *Political Science Research and Methods* 3(2): 409-418 (with John McCauley).

“Does Information Lead to More Active Citizenship? Evidence from an Education Intervention in Rural Kenya.” 2014. *World Development* 60 (August): 69-83 (with Evan Lieberman and Lily Tsai).

“Who Benefits from Distributive Politics? How the Outcome One Studies Affects the Answer One Gets.” 2013. *Perspectives on Politics* 11(2): 461-474 (with Eric Kramon).

“Kenya’s New Constitution.” 2011. *Journal of Democracy* 22(2): 89-103 (with Eric Kramon).

“Political Competition and Ethnic Identification in Africa.” 2010. *American Journal of Political Science* 54(2): 494-510 (with Benn Eifert and Edward Miguel).

Reprinted in Michael Bratton, ed. *Voting and Democratic Citizenship in Africa* (Boulder, CO: Lynne Rienner, 2013).

“Why Does Ethnic Diversity Undermine Public Goods Provision?” 2007. *American Political Science Review* 101(4): 709-725 (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).

“Regime Change and Ethnic Cleavages in Africa.” 2007. *Comparative Political Studies* 40(11): 1302-1327.

“The Institutionalization of Political Power in Africa.” 2007. *Journal of Democracy* 18(3): 126-140 (with Daniel J. Young).

Reprinted in Larry Diamond and Mark Plattner, eds. *Democratization in Africa: Progress and Retreat* (Baltimore, MD: Johns Hopkins University Press, 2010) and Nicholas Cheeseman, ed. *African Politics: Critical Concepts in Political Science* (London: Routledge, 2016).

“The Political Salience of Cultural Difference: Why Chewas and Tumbukas are Allies in Zambia and Adversaries in Malawi.” 2004. *American Political Science Review* 98(4): 529-545.

Reprinted in Nicholas Cheeseman, ed. *African Politics: Critical Concepts in Political Science* (London: Routledge, 2016) and Kevin Dunn, ed. *African Politics: Critical and Primary Sources* (London: Bloomsbury Academic, 2016).

“Measuring Ethnic Fractionalization in Africa.” 2004. *American Journal of Political Science* 48(4): 849-863.

“The Colonial Origins of Ethnic Cleavages: The Case of Linguistic Divisions in Zambia.” 2003. *Comparative Politics* 35(2): 127-146.

“Economic Conditions and Incumbent Support in Africa’s New Democracies: Evidence from Zambia.” 2002. *Comparative Political Studies* 35(3): 313-336 (with David J. Simon).

“Social Capital: Its Origins and Effects on Governmental Performance.” 1998. *British Journal of Political Science* 28(4): 686-693 (with Carles Boix).

Reprinted, in revised form, as “Capital Social y Democracia,” *Revista Española de Ciencia Política* 1 (April 2000), pp. 159-185.

“Malawi's New Dawn.” 1995. *Journal of Democracy* 6(1): 131-145.

*Book Chapters, Non-Refereed Articles, Reviews, and Comments*

“Do Pre-analysis Plans Hamper Publication?” 2020. *AEA Papers & Proceedings* 110: 70-74 (with George Oforu).

“Be Prepared (To Go Off-Script).” 2020. In Peter Krause and Ora Szekeley, eds. *Cautionary Tales: An Unorthodox Guide to Fieldwork*. New York: Columbia University Press: 88-92.

“Protecting Education from Ethnic Politics.” 2019. In Hiroyuki Hino, Arnim Langer, John Lonsdale and Frances Stewart, eds. *From Divided Past to Cohesive Futures: Interdisciplinary Reflections on Africa*. New York: Cambridge University Press: 276-295 (with Eric Kramon).

“Term Limits: Leadership, Political Competition, and the Transfer of Power.” 2018. In Nic Cheeseman, ed. *Institutions and Democracy in Africa: How the Rules of the Game Shape Political Developments*. New York: Cambridge University Press: 260-277 (with Daniel J. Young).

“Ethnicity and the Politics of AIDS.” 2011. Review of Evan Lieberman, *Boundaries of Contagion: How Ethnic Politics Have Shaped Government Responses to AIDS, Perspectives on Politics* 9 (4): 879-881.

“Individual and Community.” 2011. Response to Rachel Glennerster and Michael Kremer, “Small Changes, Big Results: Behavioral Economics at Work in Poor Countries.” *Boston Review* (March/April).

“Coethnicity and Trust.” 2009. In Karen Cook, Margaret Levi and Russell Hardin, eds. *Whom Can We Trust?* New York: Russell Sage Foundation: 42-64 (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).

“Is Ethnic Conflict Inevitable? Better Institutions, Not Partition.” 2008. *Foreign Affairs* (July/August): 138-141 (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).

“Civil Society and the Reconstruction of Failed States.” 2004. In Robert Rotberg, ed. *When States Fail: Causes and Consequences*. Princeton: Princeton University Press: 237-255.

“The Implications of Constructivism for Constructing Ethnic Fractionalization Indices.” 2001. *APSA-CP* 12 (Winter) (with David D. Laitin).

“A First Look at Second Elections in Africa, with Illustrations from Zambia.” 1999. In Richard Joseph, ed. *State, Conflict and Democracy in Africa*. Boulder, CO: Lynne Rienner: 377-407 (with Michael Bratton).

*Working Papers and Materials Under Review/In Progress*

“Can Citizen Pressure be Induced to Improve Public Service Provision?” (with Pia Raffler and Doug Parkerson)

“Pre-Analysis Plans: A Stocktaking” (with George Oforu)

- “Elections and Selfishness” (with Kjetil Bjorvatn, Simon Galle, Lars Ivar Oppedal Berge, Edward Miguel, Bertil Tungodden, and Kelly Zhang)
- “Does Decentralization Promote Poverty Alleviation? Evidence from Kenya’s Constituencies Development Fund” (with J. Andrew Harris)
- “Ethnic Bias in Urban and Rural Africa”
- “The Ethnics of Field Experimentation Using Remote Sensing Technologies” (with Jenny Hamilton and Muthoni Ng’ang’a)
- “Biometric Tracking of Attendance: Evidence from the Ugandan Health Sector” (with Pius Akankwasa, Aleksandra Jakubowski, Edward Miguel, and Elizus Rutebemberwa)
- “Parents’ Education”
- “Ethnicity and Development: A Review”
- “Domestic Election Observers and Electoral Fraud in Malawi’s 2014 Elections” (with George Ofosu)
- “Experimental Evidence from Uganda, South Africa, and the United States on Ethnic Identification and Ethnic Deception” (with Adam Harris, Daniel L. Nelson, Lily Medina, Carla Bicaхло Maia Correia, Michael G. Findley, Jeremy M. Weinstein, James Habyarimana, and Macartan Humphreys)
- “What Constrains Youth Political Participation in Developing Democracies?” (with Adam Berinsky, Daniel de Kadt, and Kate Orkin)
- “Placing and Passing: Evidence from Uganda on Ethnic Identification and Ethnic Deception” (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein)
- “Social Focal Points” (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein)

#### **AWARDS AND HONORS**

- 2019 Best Paper Award from the Experimental Methods section of the American Political Science Association for the best paper experimental paper presented at the previous annual meeting, for “The Weakness of Bottom-Up Accountability: Experimental Evidence from the Ugandan Health Sector.”
- 2010 Gregory Luebbert Award from the Comparative Politics section of the American Political Science Association for the best book in Comparative Politics, for *Coethnicity: Diversity and the Dilemmas of Collective Action*.
- 2008 Heinz Eulau Award from the American Political Science Association for the best article published in the *American Political Science Review*, for “Why Does Ethnic Diversity Undermine Public Goods Provision?”
- 2008 Michael Wallerstein Award from the Political Economy section of the American Political Science Association for the best article in Political Economy, for “Why Does Ethnic Diversity Undermine Public Goods Provision?”
- 2006 Gregory Luebbert Award from the Comparative Politics section of the American Political Science Association for the best book in Comparative Politics, for *Institutions and Ethnic Politics in Africa*.

- 2006 Best Book Award from the African Politics Conference Group, for *Institutions and Ethnic Politics in Africa*.
- 2004 Sage Award from the Comparative Politics Section of the American Political Science Association for the best paper in Comparative Politics presented at the previous annual meeting, for “The Political Salience of Cultural Difference: Why Chewas and Tumbukas are Allies in Zambia and Adversaries in Malawi.”
- 2003 Carnegie Scholar, Carnegie Corporation of New York, 2003-06.
- 1999 Gabriel Almond Award from the American Political Science Association for the best doctoral dissertation in the field of Comparative Politics in the previous two years, for “The Institutional Origins of Ethnic Politics in Zambia.”
- 1990 Rockefeller Prize from the Department of Government at Dartmouth College for the best undergraduate thesis written in the field of Comparative Politics.

### **SELECTED GRANTS AND FELLOWSHIPS**

- Bedari Kindness Institute grant for “From Bias to Better Angels: Harnessing Social Desirability and Self-Presentational Demands to Promote Cross-Group Kindness,” with co-PIs Jenny Hamilton and Chad Hazlett, 2020-21
- CEGA/EASST Collaborative grant for “Using iBeacons to Track the Distribution of Local Development Goods,” with co-PIs Muthoni Ng’ang’a and Jenny Hamilton, 2019
- NORC/USAID grant for “Using iBeacons to Track Leakage in the Distribution of Local Development Goods,” with co-PI Jenny Hamilton, 2019
- IGC grant for “Brighter Communities, Safer Cities,” with co-PI Kevin Grieco, 2018
- Berkeley Initiative for Transparency in the Social Sciences, Social Science Meta-Analysis and Research Transparency Grant for “Pre-Analysis Plans: A Stocktaking,” with co-PI George Ofosu, 2017-18
- IGC grant for “When Does the State Deliver? An Analysis of Procurement Practices Among Local Governments in Ghana,” with co-PIs Sarah Brierley and George Ofosu, 2015-16
- IIE/USAID grant for “Evaluating the Impact of Election Observers on Election Fraud and Political Representation and Accountability,” with co-PI George Ofosu, 2014-15
- JPAL Governance Initiative, two grants for “What Messages Encourage Young South Africans to Register to Vote?” with co-PIs Adam Berinsky, Daniel de Kadt, and Kate Orkin, 2014 and 2015
- UCLA International Institute grant for Working Group in African Political Economy, 2008
- Blended Instruction Case Studies Program, UCLA Faculty Committee on Educational Technology Grant to develop a web-based version of Political Science 50: Introduction to Comparative Politics, 2004
- Carnegie Corporation of New York grant for “Ethnicity and Africa’s Development Failure,” 2003-05
- Russell Sage Foundation grant for “Ethnic Identity, Collective Action, and Trust: An Experimental Approach,” with co-PIs James Habyarimana, Macartan Humphreys and Jeremy Weinstein, 2003-06
- Harry Frank Guggenheim Foundation grant for “Ethnic Identity, Collective Action, and Conflict: An Experimental Approach,” with co-PIs Macartan Humphreys and Jeremy Weinstein, 2003-05

UCLA Faculty Career Development Award, 2001-02

UCLA Academic Senate Grants, 1999-00, 2000-01, 2001-02, 2002-03, 2003-04, 2004-05, 2009-10

### **RECENT/SCHEDULED PROFESSIONAL TALKS, WORKSHOPS, AND INVITED PRESENTATIONS**

2021 UCSB

2020 MIT, Pittsburgh, Harvard, AEA/ASSA, APSA

2019 Emory, Columbia, NYU, Harvard, SEEDEC, EASST Summit, USAID, WGAPE, EGAP, BITSS

2018 Rochester, Stanford, Michigan State, University of Nairobi, Busara Center, Vancouver School of Economics, USAID, Princeton, CEGA, Stanford GSB, WGAPE, EGAP, APSA

2017 BYU, Virginia, MIT, Busara Center, MPSA, APSA

2016 World Bank, Harvard, Gothenburg, EGAP, APSA

2015 Berkeley, WGAPE, Princeton, USAID, African Studies Association, EGAP

2014 Yale, Columbia, UCLA, Ben Gurion University, Hebrew University, Princeton, Brown, EGAP, APSA

2013 Florida, World Bank, Harvard, Stanford, Columbia, UCSD, Rochester, Michigan, CEGA-Twaweza (Dar es Salaam), USAID (Bangkok), MPSA

2012 Brown, Virginia, Stanford GSB, Princeton, University of Zurich, Tokyo, Penn, Dartmouth, WGAPE, ISA, African Studies Association

2011 University of British Columbia, Berkeley, Yale, MIT, Stanford, Oxford, Georgetown, World Bank, Princeton, Juan March Institute, WGAPE

2010 Stanford, Princeton, Notre Dame, Michigan, George Washington, WGAPE, APSA

### **TEACHING AND ADVISING**

#### *Undergraduate*

PS 50: Introduction to Comparative Politics  
PS 151A: Government and Politics of Africa  
PS 167C: Political Economy of Development  
IDS 191: Ethnicity and Development

#### *Graduate*

PS 240A-B: Comparative Politics Field Seminar  
PS 241: African Politics Field Seminar  
PS 259: Political Economy of Development  
PS 259: Information and Accountability  
PS 289A: Ethnic Identity and Politics

#### *Other Teaching*

African Politics; Scope and Methods, MIT Department of Political Science, 2011-2013.  
Political Economy of Development, Barcelona Institute in International Studies, Barcelona, July, 2010  
Ethnic Politics, Afrobarometer Summer School, Cape Town, South Africa, Jan-Feb, 2007

#### *PhD Students, Dissertation chair/co-chair*

Daniel Young (2008), Assistant Professor, Miami University of Ohio  
Kim Dionne (2010), Associate Professor, University of California, Riverside  
John McCauley (2010), Associate Professor, University of Maryland  
Brian Min (2010), Associate Professor, University of Michigan  
Tyson Roberts (2010), Lecturer, UCLA

Elizabeth Carlson (2011), Assistant Professor, Penn State University  
Eric Kramon (2013), Assistant Professor, George Washington University  
Sarah Brierley (2017), Assistant Professor, London School of Economics  
Daniel de Kadt (2017, MIT), Assistant Professor, University of California, Merced  
George Ofosu (2017), Assistant Professor, London School of Economics  
Galen Murray  
Laura Weinstein  
Kevin Gatter

*PhD Students, Dissertation committee member*

Elin Skaar (2002), Senior Researcher, Chr. Michelsen Institute  
Robert Dowd (2003), Associate Professor, Notre Dame  
Serife Ilgu Ozler (2003), Associate Professor, SUNY New Paltz  
Stephen Bloom (2004), Associate Professor, Southern Illinois University, Carbondale  
Zachariah Mampilly (2007), Professor, Vassar College  
Martine Mariotti (2008, Economics), Senior Lecturer, Australia National University  
Elizabeth Stein (2008), Assistant Professor, Clarkson University  
Woo Yeal Paik (2011), Associate Professor, Yonsei University  
Vincent Pons (2012, MIT), Assistant Professor, Harvard Business School  
Risa Toha (2012), Assistant Professor, Yale-NUS College, Singapore  
Gabi Kruks-Wisner (2013, MIT), Assistant Professor, University of Virginia  
Joshua Eisenman (2014), Assistant Professor, LBJ School, University of Texas, Austin  
Lisa Mueller (2014), Assistant Professor, Macalester College  
Joseph Asunka (2014), Hewlett Foundation  
Kristen Kao (2015), Research Fellow, University of Gothenburg  
Jesse Acevedo (2016), Assistant Professor, University of Denver  
Ruth Carlitz (2016), Assistant Professor, Tulane University  
Fabricio Mendes Fialho (2017), Lecturer, Cardiff University  
Mikhail Poyker (2018, Anderson), Postdoctoral fellow, Columbia Business School  
Vasily Korovkin (2018, Anderson), Assistant Professor, CERGE-EI  
Safia Falole (2019), Assistant Professor, Portland State University  
Manoel Gehrke Ryff Moreira (2019), Postdoctoral Fellow, Bocconi University  
Anton Sobolev (2019), Postdoctoral Fellow, Yale University  
Natalia Lamberova (2020), Postdoctoral Fellow, Georgia Tech  
Eugenia Nazrullaeva (2020), Lecturer, University of Warwick  
Luke Sonnet (2020), Facebook  
Ashley Blum  
Valerie Wirtschaftfer

**SERVICE TO THE PROFESSION**

Editorial Board/Committee Member

*Princeton Studies in Political Behavior*, 2020-present  
*Journal of Experimental Political Science*, 2013-present  
*World Development*, 2015-present  
*Japanese Journal of Political Science*, 2018-present  
*Journal of Politics*, 2005-07; 2015-16  
*World Politics*, 2009-16  
*PS: Political Science and Politics*, 2010-13  
*Annual Review of Political Science*, 2009-13

Advisory Board Member

Transparency for Development Project, 2014-present  
APSA Centennial Center, 2011-14  
Minorities at Risk Project, 2002-09

Award Committees

Woodrow Wilson Foundation Award Committee, APSA, 2020 (chair)

Leamer-Rosenthal Prize Committee, Berkeley Initiative for Transparency in the Social Sciences, 2017  
Best Book Award Committee, African Politics Conference Group, 2014 (chair)  
Powell Mentoring Prize Committee, APSA Organized Section in Comparative Politics, 2014  
Best Paper Award Committee, APSA Organized Section in Comparative Democratization, 2012 (chair)  
Best Graduate Student Paper Award Committee, African Politics Conference Group, 2011 (chair)  
Sage Prize Committee, APSA Organized Section in Comparative Politics, 2005

Annual Meeting Section Organizer

African Politics, MPSA, 2017  
Economics and Political Economy, African Studies Association, 2012  
Comparative Politics of Developing Countries, APSA, 2007

Outside Review Committee Member, Yale Department of Political Science, 2011

At-Large Executive Committee Member, APSA Organized Section in Comparative Politics, 2008-11

Recent reviewer for the *American Political Science Review*, *American Economic Review*, *American Journal of Political Science*, *World Politics*, *Journal of Politics*, *Comparative Political Studies*, *Science Advances*, *AER-Insights*, *Quarterly Journal of Political Science*, *Journal of Experimental Political Science*, *British Journal of Political Science*, *World Development*, *Comparative Politics*, *Electoral Studies*, *Political Behavior*, Cambridge University Press, NSF

**SERVICE TO THE UNIVERSITY/DEPARTMENT**

Chair, UCLA Political Science Department Merit Review Committee, 2020-21

Vice-Chair for Graduate Studies, UCLA Political Science Department, 2018-19

Chair, UCLA Political Science Department Omnibus Hiring Committee, 2016-18

Department Representative, Social Science Dean's Forum, 2017-19

Chair, UCLA Political Science Department Executive Committee, 2013-16

Faculty Advisory Committee, UCLA Bedari Kindness Institute, 2019-present

Member, UCLA African Studies Center Advisory Committee, 1999-2002, 2007-10, 2014-present  
Chair, 2014-18

Fulbright Program Campus Review Committee, 2015-18

Director, UCLA Global Fellows Program, 2007-08

Organizer/Co-Organizer, UCLA Comparative Politics Workshop, 2005-07, 2008-10, 2014-16

**SELECTED ADDITIONAL ACTIVITIES**

Co-Founder/Executive Committee Member, Working Group in African Political Economy (WGAPE), 2002-present

Member, Evidence in Governance and Politics (EGAP), 2011-present  
Executive Committee Member, 2015-2018  
Chair, Elections Committee, 2018

Steering Committee, University of California Institute on Global Conflict and Cooperation (IGCC), 2019-present

Faculty Associate, Center for Effective Global Action (CEGA), 2013-present



Research Affiliate, International Growth Centre (IGC), 2016-present

### **CONSULTING**

USAID Democracy Fellow for Research and Policy, 2018-20

USAID, on evaluating the impact of governance programming in Zambia, 2013-17

Twaweza East Africa, on the effectiveness of the Uwezo Initiative, 2011-14

USAID, on frameworks and best practices for evaluating programming in the areas of political participation and political knowledge, 2012-13

Minister of Local Government, Kenya, on the implementation of devolved government, 2010

Political Instability Task Force, 2008-12

National Academy of Sciences Committee on the Evaluation of USAID Democracy Assistance Programs (CEUDAP), 2007-08