

DANIEL N. POSNER

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ACADEMIC APPOINTMENTS

James S. Coleman Professor of International Development, Department of Political Science, UCLA, 2013-present

Total Chair on Contemporary Africa and Professor of Political Science, MIT, 2010-13

Professor, Department of Political Science, UCLA, 2010

Associate Professor, 2005-10

Assistant Professor, 1998-05

Fellow, Center for Advanced Study in the Behavioral Sciences, Stanford University, 2010-11

Visiting Associate in Political Science, Caltech, 2005-07

National Fellow, Hoover Institution, Stanford University, 2001-02

Academy Scholar, Harvard Academy for International and Area Studies, Harvard University, 1995-98

EDUCATION

Ph.D., Harvard University, Department of Government, 1998

A.B., Dartmouth College, 1990, Magna Cum Laude, High Honors in Government, Phi Beta Kappa

PUBLICATIONS

Books

Coethnicity: Diversity and the Dilemmas of Collective Action. 2009. New York: Russell Sage Foundation (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).

Institutions and Ethnic Politics in Africa. 2005. New York: Cambridge University Press.

Refereed Articles

“Pre-Analysis Plans: An Early Stocktaking.” Forthcoming. *Perspectives on Politics* (with George K. Oforu).

“Does Decentralization Encourage Pro-Poor Targeting? Evidence from Kenya’s Constituencies Development Fund.” 2022. *World Development* 155 (with J. Andrew Harris).

“Measuring Ethnic Bias: Can Misattribution-Based Tools from Social Psychology Reveal Group Biases that Economics Games Cannot?” 2021. *Political Analysis* 29(3): 385-404 (with Ashley Blum and Chad Hazlett).

- “Elections and Selfishness.” 2021. *Electoral Studies* 69 (with Kjetil Bjorvatn, Simon Galle, Lars Ivar Oppedal Berge, Edward Miguel, Bertil Tungodden, and Kelly Zhang).
- “Ethnically Biased? Experimental Evidence from Kenya.” 2020. *Journal of the European Economic Association* 18(1): 134-164 (with Lars Ivar Oppedal Berge, Kjetil Bjorvatn, Simon Galle, Edward Miguel, Bertil Tungodden, and Kelly Zhang).
- “(Under What Conditions) Do Politicians Reward their Supporters? Evidence from Kenya’s Constituencies Development Fund.” 2019. *American Political Science Review* 113(1): 123-139 (with J. Andrew Harris).
- “The Political Sources of Religious Identification: Evidence from the Burkina Faso-Côte d’Ivoire Border.” 2019. *British Journal of Political Science* 49(2): 421-441 (with John McCauley).
- “When and Why Do Some Social Cleavages Become Politically Salient Rather Than Others?” 2017. *Ethnic and Racial Studies* 40(12): 2001-2019.
- Reprinted in Arthur A. Stein and Ayelet Harel-Shalev, eds. *Affect, Interest and Political Entrepreneurs in Ethnic and Religious Conflicts* (London: Routledge, 2018).
- “Ethnic Favoritism in Education in Kenya.” 2016. *Quarterly Journal of Political Science* 11(1): 1-58 (with Eric Kramon).
- “Who’s Asking? Interviewer Coethnicity Effects in African Survey Data.” 2016. *Comparative Political Studies* 49(12): 1630-1660 (with Claire L. Adida, Karen E. Ferree, and Amanda L. Robinson).
- “African Borders as Sources of Natural Experiments: Promise and Pitfalls.” 2015. *Political Science Research and Methods* 3(2): 409-418 (with John McCauley).
- “Does Information Lead to More Active Citizenship? Evidence from an Education Intervention in Rural Kenya.” 2014. *World Development* 60 (August): 69-83 (with Evan Lieberman and Lily Tsai).
- “Who Benefits from Distributive Politics? How the Outcome One Studies Affects the Answer One Gets.” 2013. *Perspectives on Politics* 11(2): 461-474 (with Eric Kramon).
- “Kenya’s New Constitution.” 2011. *Journal of Democracy* 22(2): 89-103 (with Eric Kramon).
- “Political Competition and Ethnic Identification in Africa.” 2010. *American Journal of Political Science* 54(2): 494-510 (with Benn Eifert and Edward Miguel).
- Reprinted in Michael Bratton, ed. *Voting and Democratic Citizenship in Africa* (Boulder, CO: Lynne Rienner, 2013).
- “Why Does Ethnic Diversity Undermine Public Goods Provision?” 2007. *American Political Science Review* 101(4): 709-725 (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).
- “Regime Change and Ethnic Cleavages in Africa.” 2007. *Comparative Political Studies* 40(11): 1302-1327.
- “The Institutionalization of Political Power in Africa.” 2007. *Journal of Democracy* 18(3): 126-140 (with Daniel J. Young).
- Reprinted in Larry Diamond and Mark Plattner, eds. *Democratization in Africa: Progress and Retreat* (Baltimore, MD: Johns Hopkins University Press, 2010) and Nicholas Cheeseman, ed. *African Politics: Critical Concepts in Political Science* (London: Routledge, 2016).
- “The Political Salience of Cultural Difference: Why Chewas and Tumbukas are Allies in Zambia and Adversaries in Malawi.” 2004. *American Political Science Review* 98(4): 529-545.

Reprinted in Nicholas Cheeseman, ed. *African Politics: Critical Concepts in Political Science* (London: Routledge, 2016) and Kevin Dunn, ed. *African Politics: Critical and Primary Sources* (London: Bloomsbury Academic, 2016).

“Measuring Ethnic Fractionalization in Africa.” 2004. *American Journal of Political Science* 48(4): 849-863.

“The Colonial Origins of Ethnic Cleavages: The Case of Linguistic Divisions in Zambia.” 2003. *Comparative Politics* 35(2): 127-146.

“Economic Conditions and Incumbent Support in Africa’s New Democracies: Evidence from Zambia.” 2002. *Comparative Political Studies* 35(3): 313-336 (with David J. Simon).

“Social Capital: Its Origins and Effects on Governmental Performance.” 1998. *British Journal of Political Science* 28(4): 686-693 (with Carles Boix).

Reprinted, in revised form, as “Capital Social y Democracia,” *Revista Española de Ciencia Política* 1 (April 2000), pp. 159-185.

“Malawi's New Dawn.” 1995. *Journal of Democracy* 6(1): 131-145.

Book Chapters, Non-Refereed Articles, Reviews, and Comments

“Do Pre-analysis Plans Hamper Publication?” 2020. *AEA Papers & Proceedings* 110: 70-74 (with George K. Ofosu).

“Be Prepared (To Go Off-Script).” 2020. In Peter Krause and Ora Szekely, eds. *Cautionary Tales: An Unorthodox Guide to Fieldwork*. New York: Columbia University Press: 88-92.

“Protecting Education from Ethnic Politics.” 2019. In Hiroyuki Hino, Arnim Langer, John Lonsdale and Frances Stewart, eds. *From Divided Pasts to Cohesive Futures: Interdisciplinary Reflections on Africa*. New York: Cambridge University Press: 276-295 (with Eric Kramon).

“Term Limits: Leadership, Political Competition, and the Transfer of Power.” 2018. In Nic Cheeseman, ed. *Institutions and Democracy in Africa: How the Rules of the Game Shape Political Developments*. New York: Cambridge University Press: 260-277 (with Daniel J. Young).

“Ethnicity and the Politics of AIDS.” 2011. Review of Evan Lieberman, *Boundaries of Contagion: How Ethnic Politics Have Shaped Government Responses to AIDS*, *Perspectives on Politics* 9 (4): 879-881.

“Individual and Community.” 2011. Response to Rachel Glennerster and Michael Kremer, “Small Changes, Big Results: Behavioral Economics at Work in Poor Countries.” *Boston Review* (March/April).

“Coethnicity and Trust.” 2009. In Karen Cook, Margaret Levi and Russell Hardin, eds. *Whom Can We Trust?* New York: Russell Sage Foundation: 42-64 (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).

“Is Ethnic Conflict Inevitable? Better Institutions, Not Partition.” 2008. *Foreign Affairs* (July/August): 138-141 (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).

“Civil Society and the Reconstruction of Failed States.” 2004. In Robert Rotberg, ed. *When States Fail: Causes and Consequences*. Princeton: Princeton University Press: 237-255.

“The Implications of Constructivism for Constructing Ethnic Fractionalization Indices.” 2001. *APSA-CP* 12 (Winter) (with David D. Laitin).

“A First Look at Second Elections in Africa, with Illustrations from Zambia.” 1999. In Richard Joseph, ed. *State, Conflict and Democracy in Africa*. Boulder, CO: Lynne Rienner: 377-407 (with Michael Bratton).

Working Papers and Materials Under Review/In Progress

“Can Citizen Pressure be Induced to Improve Public Service Provision?” (with Pia Raffler and Doug Parkerson)

“Ethnic Bias in Urban and Rural Africa”

“The Ethics of Field Experimentation Using Remote Sensing Technologies” (with Jenny Hamilton and Muthoni Ng’ang’a)

“Parents’ Education”

“Ethnicity and Development: A Review”

“Modulating Our Better Angels: A Brain Stimulation Study of the Cognitive Processes Underlying Effortful Control of Racism” (with Chad Hazlett, Marco Iacobini, and Akila Kadambi)

“Post-Conflict Reconciliation and Reintegration in Mali” (with Chad Hazlett and Salma Mousa)

“Domestic Election Observers and Electoral Fraud in Malawi’s 2014 Elections” (with George Ofosu)

“Experimental Evidence from Uganda, South Africa, and the United States on Ethnic Identification and Ethnic Deception” (with Adam Harris, Daniel L. Nelson, Lily Medina, Carla Bicaulo Maia Correia, Michael G. Findley, Jeremy M. Weinstein, James Habyarimana, and Macartan Humphreys)

“What Constrains Youth Political Participation in Developing Democracies?” (with Adam Berinsky, Daniel de Kadt, and Kate Orkin)

“Placing and Passing: Evidence from Uganda on Ethnic Identification and Ethnic Deception” (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein)

“Social Focal Points” (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein)

AWARDS AND HONORS

2021 Elected to the American Academy of Arts and Sciences

2019 Best Paper Award from the Experimental Methods section of the American Political Science Association for the best paper experimental paper presented at the previous annual meeting, for “The Weakness of Bottom-Up Accountability: Experimental Evidence from the Ugandan Health Sector.”

2010 Gregory Luebbert Award from the Comparative Politics section of the American Political Science Association for the best book in Comparative Politics, for *Coethnicity: Diversity and the Dilemmas of Collective Action*.

2008 Heinz Eulau Award from the American Political Science Association for the best article published in the *American Political Science Review*, for “Why Does Ethnic Diversity Undermine Public Goods Provision?”

2008 Michael Wallerstein Award from the Political Economy section of the American Political Science Association for the best article in Political Economy, for “Why Does Ethnic Diversity Undermine Public Goods Provision?”

- 2006 Gregory Luebbert Award from the Comparative Politics section of the American Political Science Association for the best book in Comparative Politics, for *Institutions and Ethnic Politics in Africa*.
- 2006 Best Book Award from the African Politics Conference Group, for *Institutions and Ethnic Politics in Africa*.
- 2004 Sage Award from the Comparative Politics Section of the American Political Science Association for the best paper in Comparative Politics presented at the previous annual meeting, for “The Political Salience of Cultural Difference: Why Chewas and Tumbukas are Allies in Zambia and Adversaries in Malawi.”
- 2003 Carnegie Scholar, Carnegie Corporation of New York, 2003-06.
- 1999 Gabriel Almond Award from the American Political Science Association for the best doctoral dissertation in the field of Comparative Politics in the previous two years, for “The Institutional Origins of Ethnic Politics in Zambia.”
- 1990 Rockefeller Prize from the Department of Government at Dartmouth College for the best undergraduate thesis written in the field of Comparative Politics.

SELECTED GRANTS AND FELLOWSHIPS

- UCLA Transdisciplinary Research Acceleration Grant for “Modulating Our Better Angels: A Brain Stimulation Study of the Cognitive Process Underlying Effortful Control of Racism,” with co-PIs Chad Hazlett, Marco Iacobini, and Akila Kadambi, 2021-2023
- JPAL DigiFI Africa grant for “Biometric Tracking of Attendance: Evidence from the Ugandan Health Sector,” with co-PIs Edward Miguel, Aleksandra Jakubowski, Pius Akankwasa and Elizeus Rubemberwa, 2020-21
- Bedari Kindness Institute grant for “From Bias to Better Angels: Harnessing Social Desirability and Self-Presentational Demands to Promote Cross-Group Kindness,” with co-PIs Jenny Hamilton and Chad Hazlett, 2020-22
- CEGA/EASST Collaborative grant for “Using iBeacons to Track the Distribution of Local Development Goods,” with co-PIs Muthoni Ng’ang’a and Jenny Hamilton, 2019-2021
- NORC/USAID grant for “Using iBeacons to Track Leakage in the Distribution of Local Development Goods,” with co-PI Jenny Hamilton, 2019-22
- Berkeley Initiative for Transparency in the Social Sciences, Social Science Meta-Analysis and Research Transparency Grant for “Pre-Analysis Plans: A Stocktaking,” with co-PI George Ofosu, 2017-18
- IGC grant for “When Does the State Deliver? An Analysis of Procurement Practices Among Local Governments in Ghana,” with co-PIs Sarah Brierley and George Ofosu, 2015-16
- IIE/USAID grant for “Evaluating the Impact of Election Observers on Election Fraud and Political Representation and Accountability,” with co-PI George Ofosu, 2014-15
- JPAL Governance Initiative, two grants for “What Messages Encourage Young South Africans to Register to Vote?” with co-PIs Adam Berinsky, Daniel de Kadt, and Kate Orkin, 2014 and 2015
- Blended Instruction Case Studies Program, UCLA Faculty Committee on Educational Technology Grant to develop a web-based version of Political Science 50: Introduction to Comparative Politics, 2004
- Carnegie Corporation of New York grant for “Ethnicity and Africa’s Development Failure,” 2003-05

Russell Sage Foundation grant for “Ethnic Identity, Collective Action, and Trust: An Experimental Approach,” with co-PIs James Habyarimana, Macartan Humphreys and Jeremy Weinstein, 2003-06

Harry Frank Guggenheim Foundation grant for “Ethnic Identity, Collective Action, and Conflict: An Experimental Approach,” with co-PIs Macartan Humphreys and Jeremy Weinstein, 2003-05

UCLA Faculty Career Development Award, 2001-02

UCLA Academic Senate Grants, 1999-00, 2000-01, 2001-02, 2002-03, 2003-04, 2004-05, 2009-10

RECENT/SCHEDULED PROFESSIONAL TALKS, WORKSHOPS, AND INVITED PRESENTATIONS

2021 UCSB, Oxford, APSA

2020 MIT, Pittsburgh, Harvard, AEA/ASSA, APSA

2019 Emory, Columbia, NYU, Harvard, SEEDEC, EASST Summit, USAID, WGAPE, EGAP, BITSS

2018 Rochester, Stanford, Michigan State, University of Nairobi, Busara Center, Vancouver School of Economics, USAID, Princeton, CEGA, Stanford GSB, WGAPE, EGAP, APSA

2017 BYU, Virginia, MIT, Busara Center, MPSA, APSA

2016 World Bank, Harvard, Gothenburg, EGAP, APSA

2015 Berkeley, WGAPE, Princeton, USAID, African Studies Association, EGAP

2014 Yale, Columbia, UCLA, Ben Gurion University, Hebrew University, Princeton, Brown, EGAP, APSA

2013 Florida, World Bank, Harvard, Stanford, Columbia, UCSD, Rochester, Michigan, CEGA-Twaweza (Dar es Salaam), USAID (Bangkok), MPSA

2012 Brown, Virginia, Stanford GSB, Princeton, University of Zurich, Tokyo, Penn, Dartmouth, WGAPE, ISA, African Studies Association

2011 University of British Columbia, Berkeley, Yale, MIT, Stanford, Oxford, Georgetown, World Bank, Princeton, Juan March Institute, WGAPE

2010 Stanford, Princeton, Notre Dame, Michigan, George Washington, WGAPE, APSA

TEACHING AND ADVISING

Undergraduate

PS 50: Introduction to Comparative Politics
PS 151A: Government and Politics of Africa
PS 167C: Political Economy of Development
IDS 191: Ethnicity and Development
IDS 188: Research Methods

Graduate

PS 240A-B: Comparative Politics Field Seminar
PS 241: African Politics Field Seminar
PS 259: Political Economy of Development
PS 259: Information and Accountability
PS 289A: Ethnic Identity and Politics

Other Teaching

African Politics; Scope and Methods, MIT Department of Political Science, 2011-2013.
Political Economy of Development, Barcelona Institute in International Studies, Barcelona, July, 2010

Ethnic Politics, Afrobarometer Summer School, Cape Town, South Africa, Jan-Feb, 2007

PhD Students, Dissertation chair/co-chair

Daniel Young (2008), Assistant Professor, Miami University of Ohio
Kim Dionne (2010), Associate Professor, University of California, Riverside
John McCauley (2010), Associate Professor, University of Maryland
Brian Min (2010), Associate Professor, University of Michigan
Tyson Roberts (2010), Lecturer, University of Southern California
Elizabeth Carlson (2011), Assistant Professor, North Dakota State University
Eric Kramon (2013), Associate Professor, George Washington University
Sarah Brierley (2017), Assistant Professor, London School of Economics
George Ofosu (2017), Assistant Professor, London School of Economics
Galen Murray (2021), Bliss Point Media
Kevin Gatter
Jenny Hamilton
Kevin Grieco
Carolyn Steinle

PhD Students, Dissertation committee member

Elin Skaar (2002), Senior Researcher, Chr. Michelsen Institute
Robert Dowd (2003), Associate Professor, Notre Dame
Serife Ilgu Ozler (2003), Associate Professor, SUNY New Paltz
Stephen Bloom (2004), Associate Professor, Southern Illinois University, Carbondale
Zachariah Mampilly (2007), Professor (Marxe Endowed Chair), CUNY
Elizabeth Stein (2008), Assistant Professor, Clarkson University
Woo Yeal Paik (2011), Associate Professor, Yonsei University
Vincent Pons (2012, MIT), Michael B. Kim Associate Professor, Harvard Business School
Risa Toha (2012), Assistant Professor, Yale-NUS College, Singapore
Gabi Kruks-Wisner (2013, MIT), Associate Professor, University of Virginia
Joshua Eisenman (2014), Associate Professor, Keough School of Public Affairs, Notre Dame
Lisa Mueller (2014), Associate Professor, Macalester College
Joseph Asunka (2014), CEO, Afrobarometer
Kristen Kao (2015), Postdoctoral Research Fellow, University of Gothenburg
Jesse Acevedo (2016), Assistant Professor, University of Denver
Ruth Carlitz (2016), Assistant Professor, Tulane University
Fabricio Mendes Fialho (2017), Research Officer, International Inequalities Institute, LSE
Daniel de Kadt (2017, MIT), Assistant Professor, University of California, Merced
Mikhail Poyker (2018, Anderson), Assistant Professor, University of Nottingham
Vasily Korovkin (2018, Anderson), Assistant Professor, CERGE-EI
Safia Falole (2019), Assistant Professor, Portland State University
Manoel Gehrke Ryff Moreira (2019), Postdoctoral Fellow, Bocconi University
Anton Sobolev (2019), Assistant Professor, University of Texas at Dallas
Natalia Lamberova (2020), Postdoctoral Fellow, Georgia Tech
Eugenia Nazrullaeva (2020), LSE Fellow, School of Public Policy, LSE
Luke Sonnet (2020), Facebook
Valerie Wirtschaffter (2021)
Ashley Blum

SERVICE TO THE PROFESSION

Editorial Board/Committee Member

Princeton Studies in Political Behavior, 2020-present
Journal of Experimental Political Science, 2013-present
World Development, 2015-present
Japanese Journal of Political Science, 2018-present
Journal of Politics, 2005-07; 2015-16
World Politics, 2009-16
PS: Political Science and Politics, 2010-13

Annual Review of Political Science, 2009-13

Advisory Board Member

Transparency for Development Project, 2014-present
APSA Centennial Center, 2011-14
Minorities at Risk Project, 2002-09

Award Committees

Luebbert Prize Committee, APSA Organized Section in Comparative Politics, 2022 (chair)
Woodrow Wilson Foundation Award Committee, APSA, 2020 (chair)
Leamer-Rosenthal Prize Committee, Berkeley Initiative for Transparency in the Social Sciences, 2017
Best Book Award Committee, African Politics Conference Group, 2014 (chair)
Powell Mentoring Prize Committee, APSA Organized Section in Comparative Politics, 2014
Best Paper Award Committee, APSA Organized Section in Comparative Democratization, 2012 (chair)
Best Graduate Student Paper Award Committee, African Politics Conference Group, 2011 (chair)
Sage Prize Committee, APSA Organized Section in Comparative Politics, 2005

Annual Meeting Section Organizer

African Politics, MPSA, 2017
Economics and Political Economy, African Studies Association, 2012
Comparative Politics of Developing Countries, APSA, 2007

Outside Review Committee Member, Yale Department of Political Science, 2011

At-Large Executive Committee Member, APSA Organized Section in Comparative Politics, 2008-11

Recent reviewer for the *American Political Science Review*, *American Economic Review*, *American Journal of Political Science*, *World Politics*, *Journal of Politics*, *Comparative Political Studies*, *Science Advances*, *PNAS*, *AER-Insights*, *Quarterly Journal of Political Science*, *Review of Economic Studies*, *Journal of Experimental Political Science*, *British Journal of Political Science*, *World Development*, *Comparative Politics*, *Electoral Studies*, *Journal of Public Economics*, *Political Behavior*, *Nationalities Papers*, Cambridge University Press, NSF

SERVICE TO THE UNIVERSITY/DEPARTMENT

Chair, UCLA Political Science Department Merit Review Committee, 2019-20

Vice-Chair for Graduate Studies, UCLA Political Science Department, 2018-19

Chair, UCLA Political Science Department Omnibus Hiring Committee, 2016-18

Department Representative, Social Science Dean's Forum, 2017-19

Chair, UCLA Political Science Department Executive Committee, 2013-16

Faculty Advisory Committee, UCLA Bedari Kindness Institute, 2019-present

Member, UCLA African Studies Center Advisory Committee, 1999-2002, 2007-10, 2014-present
Chair, 2014-18

Fulbright Program Campus Review Committee, 2015-18

Director, UCLA Global Fellows Program, 2007-08

Organizer/Co-Organizer, UCLA Comparative Politics Workshop, 2005-07, 2008-10, 2014-16

SELECTED ADDITIONAL ACTIVITIES

Co-Founder/Executive Committee Member, Working Group in African Political Economy (WGAPE), 2002-present

Member, Evidence in Governance and Politics (EGAP), 2011-present

Steering Committee, Displacement, Migration, and Integration theme group, 2021-present

Executive Committee, 2015-2018

Chair, Elections Committee, 2018

Steering Committee, University of California Institute on Global Conflict and Cooperation (IGCC), 2019-present

Faculty Associate, Center for Effective Global Action (CEGA), 2013-present

Co-leader, Higher Education, Collaboration for Inclusive Development Research (CIDR) Initiative, 2022-present

Research Affiliate, International Growth Centre (IGC), 2016-present

CONSULTING

USAID, designing and evaluating an intervention to facilitate reconciliation and reintegration in conflict-affected communities in Mali, 2021-23

USAID Democracy Fellow for Research and Policy, 2018-20

USAID, on evaluating the impact of governance programming in Zambia, 2013-17

Twaweza East Africa, on the effectiveness of the Uwezo Initiative, 2011-14

USAID, on frameworks and best practices for evaluating programming in the areas of political participation and political knowledge, 2012-13

Minister of Local Government, Kenya, on the implementation of devolved government, 2010

Political Instability Task Force, 2008-12

National Academy of Sciences Committee on the Evaluation of USAID Democracy Assistance Programs (CEUDAP), 2007-08